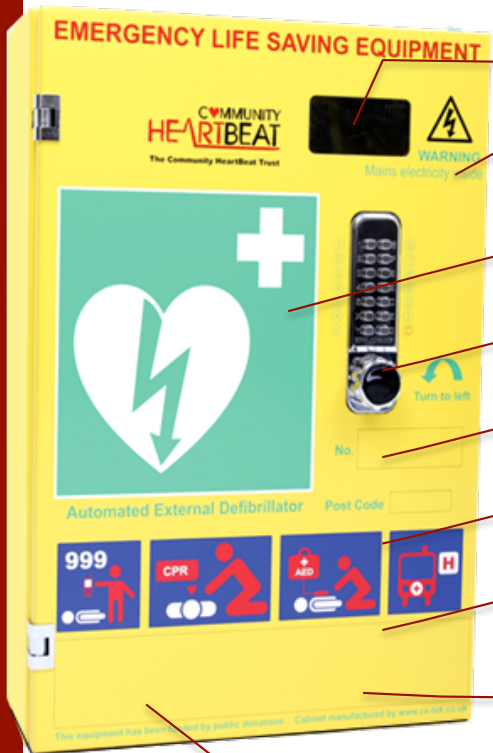




Choosing the right partner for your community defibrillator solution is critical. Working with CHT you get the right equipment, with the right support, meeting the right Governance issues, and the long term assurance to help make your project a success.

Reason 1 - The CHT range of defibrillator cabinets – the only UK design that meets ALL the required guidelines and specifications for storage of medical devices



- High visibility yellow cabinets to ensure easy identification in poor light or dark conditions (just like ambulances)
- Powered cabinets conform to all health and safety regulations including legal safety markings on *outside* of cabinet
- AED logo follows international ILCOR guidelines of green and white heart on a background that makes this stand out
- Marine grade stainless steel mechanical locks to avoid any jamming and corrosion found with Aluminium or electronic
- Unique coding and identification system for easy traceability and provenance of all parts – just like an airplane
- Unique logo based instruction set to meet disability, SEL, SEN dyslexia, and other regulations and legal requirements
- IP65 CERTIFIED cabinet in its 'end user' configuration. All electrical components meet ISO standards
- Pressure equalization devices, and other patented mechanisms to reduce possibility of door jamming in an emergency
- A range of other design features which aid anti-vandal, anti-theft, Governance, and structural stability including stainless steel carcass*

Reason 2 – a range of defibrillator types to meet your exact need, and taking into account the users, location and community needs. All meet the various regulations and requirements.

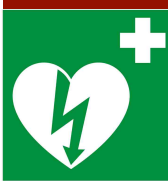
Reason 3 – a full and holistic package to include equipment supply, training, governance, signage, long term support, registration with your ambulance service, consumable resupply and more. What happens if your defibrillator or cabinet develop a fault?

Reason 4 – WebNos™ management tool allows for full Governance on your site. You have medical equipment and this has to be kept well maintained and ready for action at all times. WebNos manages this process for you, and also links to your ambulance service, enabling them to be able to activate your defibrillator in an emergency, without fear of Vicarious Liabilities. WebNos also generates reports for the coroner, and keeps a full audit trail of activity with your defibrillator.

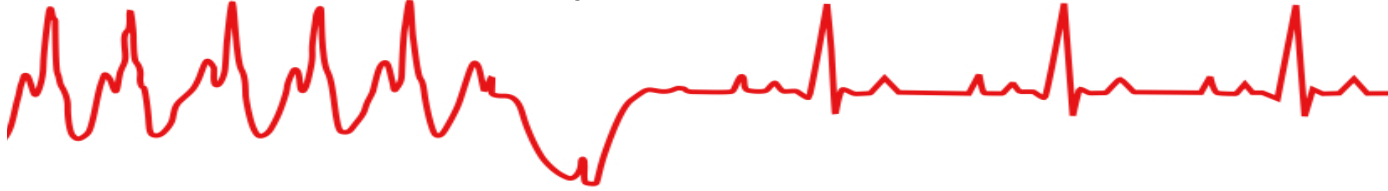
Reason 5 – We are a not for profit organisation. Any surpluses are used to the aims of the charity rather than going into shareholders pockets.



further



* Stainless steel model only. Specifications subject to change



Reason 6 – We will tell you the facts about community defibrillation, and not avoid issues that many suppliers may not advise you of. We help you manage the *Risk, Liability & Governance*

Reason 7 – Working with the ambulance services in the UK, with ambulance staff on our board of management, we ensure close co-operation with the requirements and governance of the ambulance services, as well as legal considerations. This ensures your equipment will be the right equipment, and used in the right way.

Reason 8 – We ensure that only the highest quality of manufacture of the equipment supplied, supported by a full backup service in case of problems such as lock jams on cabinets, or battery problems. All equipment is manufactured to **ISO9002** standards by companies that have long trading histories, and therefore reputations to keep!

Reason 9 – Research and Development: all our services are constantly improving and developing in line with the needs of this fast moving marketplace. We undertake research into this area, and are always looking at new ways to help the community, not only in the right equipment supply, but also ongoing support processes.

Reason 10 – We are there even after a rescue, to help download critical data; to provide counselling support; to help recommission your equipment; to make sure ‘duty of care’ is followed.

CHT is staffed by people who are medically trained and are committed to a great passion for community defibrillation. We are here to help you do this right.

Our services are not the cheapest, but they are **‘Gold Standard’** - the **best** and most **holistic**. For example, this is medical equipment, and it has to be looked after. It is no use having a steel cabinet that has an aluminium lock that may jam in time and cannot be opened in a rescue. Nor one that professes to be waterproof, yet cannot show any certification for its IP rating. Or one that fails to address disability legislation or even recognises the international symbology for defibrillators.

Our training programmes for communities are appropriate, designed for this placement, and are comprehensive and in everyday, non-medical, language. These sessions are open to as many people as you require in the community.

Our **governance** support is essential, particularly if there is a death and a coroner enquiry. Our WebNos™ Governance system is fully comprehensive and links to the ambulance service. Our support for you in areas of addressing liability is also unique, and we offer the only truly robust accreditation system to ensue public confidence.

IP rating	Feature	Implication
IPX4	No dirtproof certification and only splash proof	May expose equipment to dirt, insects, water
IP65	100% dirtproof, insect proof and ability to withstand storms, or water fired from a jet	Minimum standard to ensure equipment is kept dry, clean and safe from insects, dirt and water

If you are going to invest in a community defibrillator, do it right.

For more information please contact the Charity via the web site below.

www.communityheartbeat.org.uk

The ‘People-Heart’ logo, cPAD logo and CHT logo are trademarks of the Community HeartBeat Trust
Registered charity number 1132824.

